BUY

Vishal Mega Mart

Consistently outperforming; valuation attractive vs peers

Emkay
Your success is our success

Retail ▸ Result Update ▸ **July 23, 2026**

CMP (Rs): 110 | TP (Rs): 170

We maintain BUY on VMM with an unchanged TP of Rs170 (55x Jun-28E EPS). Q1 results were strong, in line and significantly ahead of peers, with ~19/26% revenue/PAT growth. SSG at 10% was much better than the 5.5%/7.0% for DMART/RIL big-box grocery; the 10% SSG was driven by 7-8% new customer additions and a 3% higher ticket size of existing consumers. Despite an inflationary environment, VMM remains committed to preserving entry price-points and maintaining its meaningful price discount (vs branded category leaders); this should reinforce VMM's value perception and support market-share gains. Initial traction in the under-penetrated South/West India and the small-format store pilot for lower-tier cities is encouraging and progressing in line with expectations. Both combined lend confidence on continued retail space expansion of 10-11%. A minimum wage increase across a few states restricted EBITDA margin gain to 10bps, while gross margin improved 30bps on lower promotions. We maintain our positive stance, aided by its differentiated private label strategy and disciplined expansion with healthy unit economics (~50% ROIC; ex-goodwill). The Board's approval for capping foreign ownership at 49.99% is merely a regulatory compliance measure for the future, as current regulations do not permit >50% foreign ownership in multi-brand retail; Jun-26-end foreign ownership stands at only ~20%.

Healthy topline growth; gross margin increase on lower promotional spends

VMM continued its healthy topline growth trajectory in 1Q, with ~19% yoy growth to Rs37.3bn (in line with our estimate), supported by a healthy SSG of 10% and the rest via store additions. Revenue mix was stable in 1Q, with the apparel/general merchandise mix at ~47%/27%. Despite the stable mix, GM improved ~30bps to 28.7% in 1Q (higher than our estimate of 28.1%), as promotional intensity was lower during the quarter. EBITDA margin stood at 14.6% and was flat yoy, as higher employee/ESOP expenses (up ~30bps) offset the benefit of gross margin gains. Reported EBITDA at Rs5.4bn was up ~18.5%, while pre-IndAS, pre-ESOP EBITDA at Rs3.87bn was up ~19% (10.4% margin; up 10bps). Store additions remained healthy, with 24 net additions in 1Q, improving the total store count to 819. Encouragingly, 9 stores were added in the south region, where the company is incrementally increasing its focus. North/East/West regions saw 6/7/2 store additions.

Small-format unit economics similar to large; expansion pace likely to increase

VMM added three small-format stores in 1QFY27, taking the total count to 16. Small-format stores are approximately half the size of regular stores but deliver comparable revenue per square foot and ROCEs. Having validated the unit economics, the company plans to accelerate expansion of this format in markets where the opportunity for large-format stores is largely exhausted. The rollout is currently focused on Uttar Pradesh and Haryana, with the management estimating a long-term opportunity of ~3,000 small-format stores across the country. The company will also pilot a new retail format, with the first pilot store expected to launch shortly.

Target Price – 12M	Jun-27
Change in TP (%)	**-**
Current Reco.	BUY
Previous Reco.	BUY
Upside/(Downside) (%)	54.5

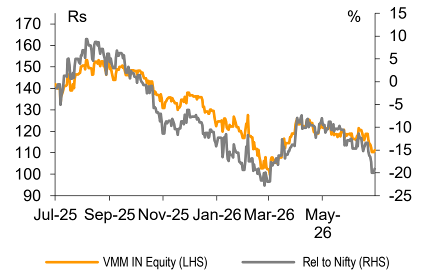
Stock Data	**VMM IN**
52-week High (Rs)	158
52-week Low (Rs)	99
Shares outstanding (mn)	4,684.3
Market-cap (Rs bn)	515
Market-cap (USD mn)	5,329
Net-debt, FY27E (Rs mn)	(26,847.4)
ADTV-3M (mn shares)	19.4
ADTV-3M (Rs mn)	1,357.6
ADTV-3M (USD mn)	14.1
Free float (%)	45.0
Nifty-50	23,869.6
INR/USD	96.6

Shareholding,Jun-26	
Promoters (%)	40.1
FPIs/MFs (%)	20.4/34.8

Price Performance

(%)	**1M**	**3M**	**12M**
Absolute	(7.0)	(12.9)	(22.0)
Rel. to Nifty	(7.2)	(11.8)	(17.6)

1-Year share price trend (Rs)



Vishal Mega Mart: Financial Snapshot (Consolidated)

Y/E Mar (Rs mn)	**FY25**	**FY26**	**FY27E**	**FY28E**	**FY29E**
Revenue	107,163	129,063	154,050	181,644	212,079
EBITDA	15,302	18,836	22,371	27,079	31,953
Adj. PAT	6,320	8,392	10,704	13,901	17,137
Adj. EPS (Rs)	1.4	1.8	2.3	2.9	3.6
EBITDA margin (%)	14.3	14.6	14.5	14.9	15.1
EBITDA growth (%)	22.6	23.1	18.8	21.0	18.0
Adj. EPS growth (%)	35.1	31.6	26.1	29.7	23.3
RoE (%)	10.5	12.1	13.3	14.9	15.6
RoIC (%)	12.3	15.6	18.4	22.0	25.1
P/E (x)	79.9	61.2	48.4	37.5	30.4
EV/EBITDA (x)	32.5	26.3	22.2	18.3	15.5
P/B (x)	8.0	6.9	6.0	5.2	4.4
FCFF yield (%)	2.3	2.6	2.8	3.4	3.9

Source: Company, Emkay Research

Devanshu Bansal
devanshu.bansal@emkayglobal.com
+91-22-66121385

Sunny Bhadra
sunny.bhadra@emkayglobal.com
+91-22-66121376

Yuvraj Kunwar
yuvraj.kunwar@emkayglobal.com
+91-22-66121302

Earnings call KTAs

Operational performance

- VMM reported a strong start to FY27, with 10% SSG, supported by superior merchandise, operational excellence, and a customer-first approach despite a challenging demand environment.
- Private brands contributed ~75% of sales, reflecting continued strength in the company's differentiated merchandise strategy.
- Customer acquisition increased ~7% yoy, while existing customers recorded a 3% increase in average transaction value (ATV).
- The highest-priced apparel segment delivered the fastest growth, registering 13.9% SSG, indicating healthy demand at the premium end.

Pricing and margins

- Gross margin expanded primarily due to lower promotional spending vs the previous year, while the company largely maintained pricing during the quarter.
- Price increases remain minimal and are limited to select high-priced merchandise, with no price hikes taken in the opening and mid-price-point segments.
- The management does not expect further price increases under the current raw material cost environment and believes gross margins can be sustained if input costs are stable.
- The company reiterated that its price discount vs the market leader will be maintained and could potentially widen but will not be reduced.
- Employee costs increased due to statutory minimum wage hikes across states such as Haryana, Uttar Pradesh, Telangana, and Karnataka. The increase is structural in nature, and the company continues to pursue productivity and cost optimization initiatives to mitigate the impact.

Technology and supply chain

- RFID implementation has commenced across Delhi NCR stores and will subsequently be rolled out state-wise, with the complete deployment expected to take slightly over one year.
- RFID is expected to improve inventory management and ageing analysis and reduce inventory shrinkage, although it requires a dedicated supply chain.

Quick commerce

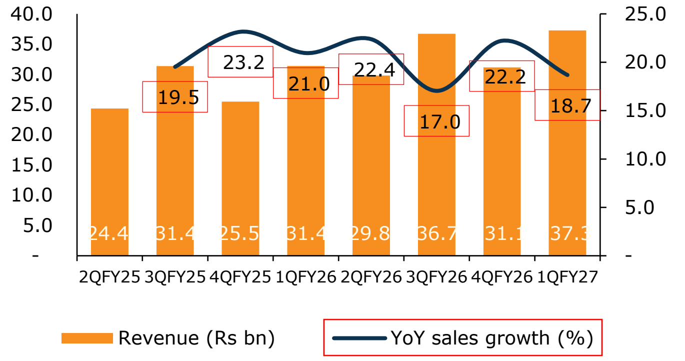
- Quick commerce contributes 2–9% of store revenues, with the majority of stores generating ~5% of sales through the channel.
- Average basket value (ABV) on quick commerce (~Rs800) is slightly higher than offline stores, while the share of private brands exceeds the offline mix.
- Around 20% of quick commerce customers are incremental, having never shopped at the company's physical stores, and hence add to the overall customer base.

Other highlights

- Private label penetration remains high across categories: 100% of the apparel mix is private label. In the general merchandise and FMCG categories, private label mix is 75% and 60% (volume), respectively. In the kitchen appliances segment, private brand mix is ~50%.
- The company has capped foreign ownership at 49.99% to remain an Indian-owned and controlled entity.
- Inventory value as at quarter end was Rs19bn.

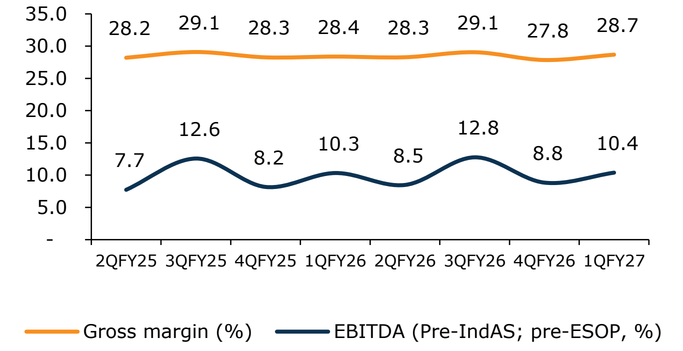
Story in charts

Exhibit 1: Topline grew ~19% in 1Q, with 10% SSG and the rest via store adds



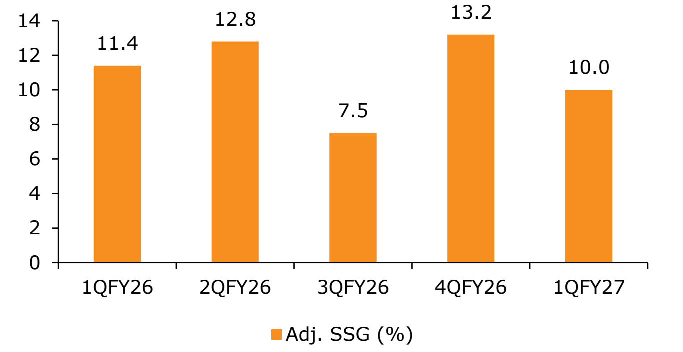
Source: Company, Emkay Research

Exhibit 2: EBITDA margin flat yoy, as higher employee costs offset ~30bps gross margin gain



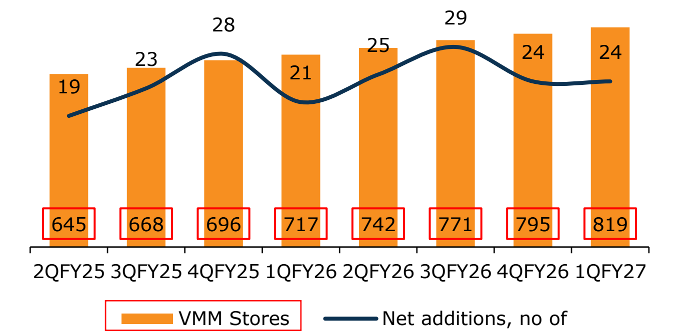
Source: Company, Emkay Research

Exhibit 3: SSG came in at 10% driven by 7-8% new customer additions and a 3% higher ticket size of existing consumers



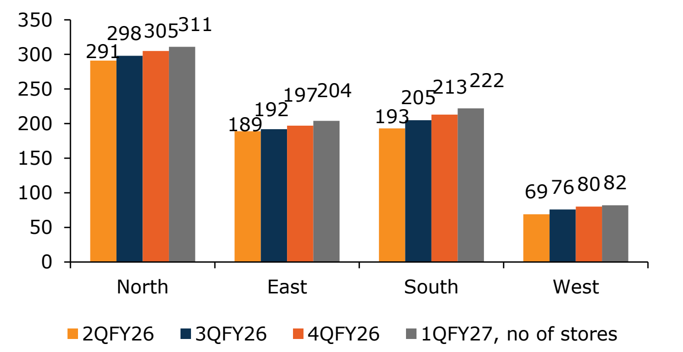
Source: Company, Emkay Research

Exhibit 4: Store expansion continued, with 24 net additions in 1Q, taking the total store count to 819



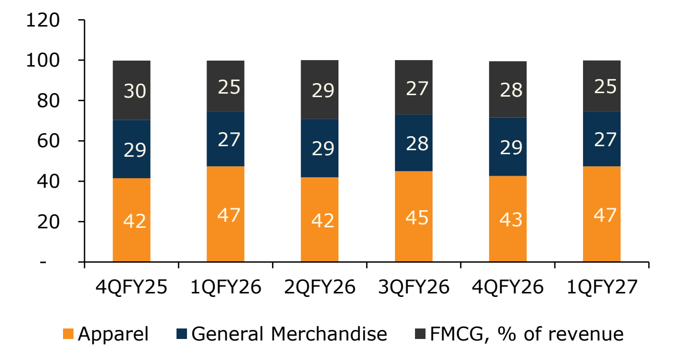
Source: Company, Emkay Research

Exhibit 5: Southern region led store expansion, accounting for 9 of 24 net additions in 1Q



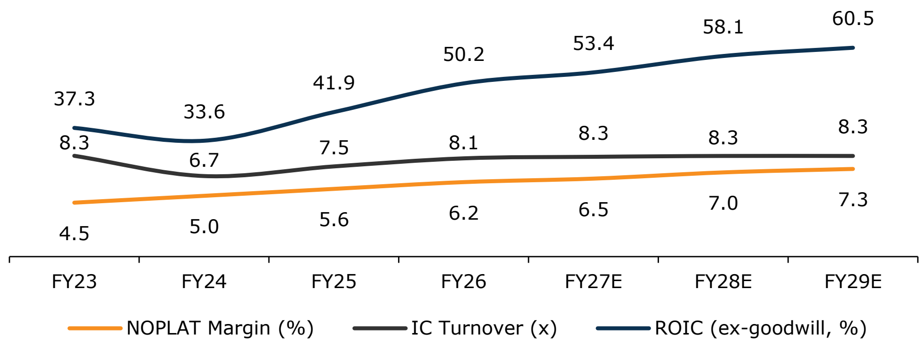
Source: Company, Emkay Research

Exhibit 6: Revenue mix was flat in 1Q, with apparel/general merchandise mix at 47%/27%



Source: Company, Emkay Research

Exhibit 7: Better margins and strong capital turnovers help VMM generate a leading ROIC



Source: Company, Emkay Research

Exhibit 8: Actual vs Estimates (1QFY27)

(Rs mn)	Actual	Estimates		Variation		Comment
		Emkay	Consensus	Emkay	Consensus	
Net sales	37,270	37,441	37,563	-0.5%	-0.8%	Revenue was in line with our estimate
EBITDA*	5,446	5,462	5,482	-0.3%	-0.7%	EBITDA was in line with our estimate
*EBITDA margin**	14.6%	14.6%	14.6%	2	2	
Adjusted PAT	2,588	2,582	2,563	0.2%	1.0%	PAT was in line with our estimate

*Source: Company, Emkay Research; *Post IndAS-116 EBITDA*

Exhibit 9: Summary of quarterly results

Y/E Mar (Rs mn)	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	yoy (%)	qoq (%)	FY26TD	FY27TD	yoy (%)
Total income	**31,403**	**29,815**	**36,704**	**31,141**	**37,270**	**18.7**	**19.7**	**31,403**	**37,270**	**18.7**
Gross profit	**8,913**	**8,431**	**10,665**	**8,672**	**10,689**	**19.9**	**23.2**	**8,913**	**10,689**	**19.9**
Gross margin (%)	***28.4***	***28.3***	***29.1***	***27.8***	***28.7***			***28.4***	***28.7***	
Employee expenses	1,711	1,761	1,921	1,890	2,144	25.3	13.5	1,711	2,144	25.3
as % of sales	*5.4%*	*5.9%*	*5.2%*	*6.1%*	*5.8%*			*5.4%*	*5.8%*	
Other expenses	2,610	2,724	2,692	2,535	3,098	18.7	22.2	2,610	3,098	18.7
as % of sales	*8.3%*	*9.1%*	*7.3%*	*8.1%*	*8.3%*			*8.3%*	*8.3%*	
EBITDA	**4,592**	**3,946**	**6,051**	**4,248**	**5,446**	**18.6**	**28.2**	**4,592**	**5,446**	**18.6**
EBITDA margin (%)	***14.6***	***13.2***	***16.5***	***13.6***	***14.6***			***14.6***	***14.6***	
Depreciation and amortization	1,591	1,691	1,676	1,776	1,855	16.6	4.5	1,591	1,855	16.6
EBIT	**3,001**	**2,254**	**4,375**	**2,472**	**3,592**	**19.7**	**45.3**	**3,001**	**3,592**	**19.7**
Interest cost	411	412	427	464	463	12.6	(0.2)	411	463	
Other income	170	202	246	245	331	94.9	35.2	170	331	94.9
PBT	**2,760**	**2,044**	**4,194**	**2,253**	**3,460**	**25.4**	**53.6**	**2,760**	**3,460**	**25.4**
Tax	699	521	1,065	574	872	24.8	52.0	699	872	
Net profit	**2,061**	**1,523**	**3,129**	**1,679**	**2,588**	**25.6**	**54.1**	**2,061**	**2,588**	**25.6**
EPS (Rs)	0.4	0.3	0.7	0.4	0.6	25.2	54.0	0.4	0.6	25.2
(%)	**1QFY26**	**2QFY26**	**3QFY26**	**4QFY26**	**1QFY27**	**(bps)**	**(bps)**	**FY26TD**	**FY27TD**	**(bps)**
Gross margin	28.4	28.3	29.1	27.8	28.7	30	80	28.4	28.7	30
EBITDAM	14.6	13.2	16.5	13.6	14.6	0	100	14.6	14.6	0
EBITM	9.6	7.6	11.9	7.9	9.6	10	170	9.6	9.6	10
PATM	6.6	5.1	8.5	5.4	6.9	40	160	6.6	6.9	40
Tax rate	25.3	25.5	25.4	25.5	25.2	-10.0	-30.0	25.3	25.2	-10.0

*Source: Company, Emkay Research; *Post IndAS-116 EBITDA*

Exhibit 10: Changes in estimates

(Rs mn)	FY27E			FY28E			FY29E		
	Old	New	% change	Old	New	Change (%)	Old	New	Change (%)
Revenue	154,050	154,050	0.0	181,644	181,644	0.0	212,079	212,079	0.0
EBITDA	22,371	22,371	0.0	27,079	27,079	0.0	31,953	31,953	0.0
EBITDA margin (%)	14.5	14.5	0 bps	14.9	14.9	0 bps	15.1	15.1	0 bps
Net profit	10,704	10,704	0.0	13,901	13,901	0.0	17,137	17,137	0.0
EPS (Rs)	2.3	2.3	0.0	2.9	2.9	0.0	3.6	3.6	0.0

Source: Company, Emkay Research

Exhibit 11: Valuation comparison across our coverage companies

Company	CMP (Rs)	Mcap (Rs bn)	Reco	Target price (Rs)	EPS (Rs)			P/E (x)			EV/EBITDA (x)*		
					FY27E	FY28E	FY29E	FY27E	FY28E	FY29E	FY27E	FY28E	FY29E
Titan Company	4,697	4,170	ADD	5,100	68.3	87.9	113.6	68.7	53.4	41.3	42.9	34.7	27.8
Varun Beverages	459	1,553	BUY	620	10.0	11.9	14.3	45.8	38.6	32.1	26.0	23.0	20.3
Ethos	2,580	69	BUY	2,800	46.9	61.0	75.9	55.0	42.3	34.0	23.0	17.3	13.6
Page Industries	40,293	449	ADD	46,800	776.7	894.3	1,025.2	51.9	45.1	39.3	35.1	30.7	26.9
ABFRL	56	68	ADD	80	-5.1	-3.6	-3.3	-10.9	-15.5	-16.9	6.8	4.9	4.2
Jubilant FoodWorks	412	272	BUY	550	6.0	7.9	10.2	68.7	52.0	40.3	14.0	11.9	10.3
Devyani International	110	135	BUY	160	0.1	0.9	1.1	971.6	124.3	100.5	14.1	11.2	10.0
Westlife Foodworld	490	76	ADD	550	0.8	5.3	8.7	623.4	93.0	56.3	19.8	14.6	11.9
Sapphire Foods	180	58	BUY	300	1.6	2.3	2.9	113.6	77.2	62.1	10.0	8.0	7.0
Senco Gold	386	63	BUY	575	21.2	26.2	30.4	18.2	14.7	12.7	11.6	9.7	8.3
Metro Brands	1,026	280	BUY	1,250	18.1	21.9	24.7	56.6	46.9	41.5	26.9	23.1	19.8
ABLBL	93	113	BUY	140	2.2	3.1	4.0	42.9	29.6	23.0	8.1	6.9	6.0
Vishal Mega Mart	**110**	**515**	**BUY**	**170**	**2.3**	**2.9**	**3.6**	**48.4**	**37.5**	**30.4**	**22.2**	**18.3**	**15.5**
Lenskart	558	970	BUY	675	4.1	6.1	7.2	135.6	91.1	76.9	39.7	30.4	24.6
DMART	4,038	2,633	SELL	3,700	56.3	63.0	70.4	71.7	64.1	57.4	43.0	37.3	32.7

*Source: Company, Emkay Research; Note: *Post-IndAS-116 EBITDA; **FY27E is CY26 and likewise for Varun Beverages*

Vishal Mega Mart: Consolidated Financials and Valuations

Profit & Loss

Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Revenue	**107,163**	**129,063**	**154,050**	**181,644**	**212,079**
Revenue growth (%)	20.2	20.4	19.4	17.9	16.8
EBITDA	**15,302**	**18,836**	**22,371**	**27,079**	**31,953**
EBITDA growth (%)	22.6	23.1	18.8	21.0	18.0
Depreciation & Amortization	5,902	6,734	7,578	8,545	9,657
EBIT	**9,399**	**12,102**	**14,793**	**18,535**	**22,296**
EBIT growth (%)	28.5	28.7	22.2	25.3	20.3
Other operating income	-	-	-	-	-
Other income	586	863	1,480	2,225	3,100
Financial expense	1,492	1,715	1,924	2,176	2,486
PBT	**8,493**	**11,250**	**14,348**	**18,584**	**22,911**
Extraordinary items	0	0	0	0	0
Taxes	2,173	2,858	3,644	4,683	5,773
Minority interest	-	-	-	-	-
Income from JV/Associates	-	-	-	-	-
Reported PAT	**6,320**	**8,392**	**10,704**	**13,901**	**17,137**
PAT growth (%)	36.8	32.8	27.6	29.9	23.3
Adjusted PAT	**6,320**	**8,392**	**10,704**	**13,901**	**17,137**
Diluted EPS (Rs)	**1.4**	**1.8**	**2.3**	**2.9**	**3.6**
Diluted EPS growth (%)	35.1	31.6	26.1	29.7	23.3
DPS (Rs)	**0**	**0**	**0**	**0**	**0**
Dividend payout (%)	**0**	**0**	**0**	**0**	**0**
EBITDA margin (%)	14.3	14.6	14.5	14.9	15.1
EBIT margin (%)	8.8	9.4	9.6	10.2	10.5
Effective tax rate (%)	25.6	25.4	25.4	25.2	25.2
NOPLAT (pre-IndAS)	**6,994**	**9,027**	**11,035**	**13,864**	**16,677**
Shares outstanding (mn)	4,647	4,688	4,741	4,749	4,749

Source: Company, Emkay Research

Balance Sheet

Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Share capital	45,974	46,731	47,184	47,411	47,487
Reserves & Surplus	18,039	27,401	39,085	53,476	70,776
Net worth	**64,013**	**74,133**	**86,270**	**100,887**	**118,263**
Minority interests	-	-	-	-	-
Non current liab. & prov.	17,294	19,880	22,386	24,876	27,422
Total debt	**0**	**0**	**0**	**0**	**0**
Total liabilities & equity	**81,307**	**94,012**	**108,656**	**125,763**	**145,684**
Net tangible fixed assets	7,055	8,137	9,541	11,155	13,073
Net intangible assets	-	-	-	-	-
Net ROU assets	15,457	17,844	20,001	22,063	24,033
Capital WIP	136	336	336	336	336
Goodwill	42,836	42,836	42,836	42,836	42,836
Investments [JV/Associates]	-	-	-	-	-
Cash & equivalents	**8,533**	**17,139**	**26,847**	**38,739**	**53,043**
Current assets (ex-cash)	22,076	23,907	27,926	32,477	37,653
Current Liab. & Prov.	14,786	16,188	18,832	21,844	25,291
NWC (ex-cash)	**7,290**	**7,719**	**9,094**	**10,633**	**12,363**
Total assets	**81,307**	**94,012**	**108,656**	**125,763**	**145,684**
Net debt	(8,533)	(17,139)	(26,847)	(38,739)	(53,043)
Capital employed	81,307	94,012	108,656	125,763	145,684
Invested capital	**57,181**	**58,693**	**61,471**	**64,624**	**68,272**
BVPS (Rs)	13.8	15.8	18.2	21.2	24.9
Net Debt/Equity (x)	(0.1)	(0.2)	(0.3)	(0.4)	(0.4)
Net Debt/EBITDA (x)	(0.6)	(0.9)	(1.2)	(1.4)	(1.7)
Interest coverage (x)	5.7	6.6	7.5	8.6	9.3
RoCE (%)	**16.6**	**18.8**	**20.3**	**22.2**	**23.2**

Source: Company, Emkay Research

Cash flows

Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
PBT (ex-other income)	7,907	10,387	12,868	16,359	19,811
Others (non-cash items)	592	501	300	150	50
Taxes paid	(2,173)	(2,858)	(3,644)	(4,683)	(5,773)
Change in NWC	68	(430)	(1,374)	(1,540)	(1,729)
Operating cash flow	**13,788**	**16,049**	**17,652**	**21,006**	**24,501**
Capital expenditure	(2,473)	(3,316)	(3,720)	(4,249)	(4,910)
Acquisition of business	0	0	0	0	0
Interest & dividend income	-	-	-	-	-
Investing cash flow	**(1,888)**	**(2,453)**	**(2,240)**	**(2,024)**	**(1,810)**
Equity raised/(repaid)	898	1,892	1,133	567	189
Debt raised/(repaid)	0	0	0	0	0
Payment of lease liabilities	(5,712)	(6,779)	(6,717)	(7,508)	(8,376)
Interest paid	(33)	(103)	(120)	(150)	(200)
Dividend paid (incl tax)	0	0	0	0	0
Others	-	-	-	-	-
Financing cash flow	**(4,847)**	**(4,990)**	**(5,704)**	**(7,091)**	**(8,387)**
Net chg in Cash	7,054	8,606	9,708	11,891	14,304
OCF	13,788	16,049	17,652	21,006	24,501
Adj. OCF (w/o NWC chg.)	13,721	16,479	19,026	22,546	26,230
FCFF	11,315	12,734	13,932	16,757	19,591
FCFE	9,823	11,019	12,008	14,581	17,106
OCF/EBITDA (%)	90.1	85.2	78.9	77.6	76.7
FCFE/PAT (%)	155.4	131.3	112.2	104.9	99.8
FCFF/NOPLAT (%)	**161.8**	**141.1**	**126.3**	**120.9**	**117.5**

Source: Company, Emkay Research

Valuations and key Ratios

Y/E Mar	FY25	FY26	FY27E	FY28E	FY29E
P/E (x)	79.9	61.2	48.4	37.5	30.4
P/CE(x)	41.8	34.1	28.5	23.2	19.5
P/B (x)	8.0	6.9	6.0	5.2	4.4
EV/Sales (x)	4.6	3.8	3.2	2.7	2.3
EV/EBITDA (x)	32.5	26.3	22.2	18.3	15.5
EV/EBIT(x)	52.8	41.0	33.5	26.8	22.3
EV/IC (x)	8.7	8.5	8.1	7.7	7.3
FCFF yield (%)	2.3	2.6	2.8	3.4	3.9
FCFE yield (%)	1.9	2.1	2.3	2.8	3.3
Dividend yield (%)	0	0	0	0	0
DuPont-RoE split					
Net profit margin (%)	5.9	6.5	6.9	7.7	8.1
Total asset turnover (x)	1.7	1.8	1.9	1.9	1.9
Assets/Equity (x)	1.0	1.0	1.0	1.0	1.0
RoE (%)	**10.5**	**12.1**	**13.3**	**14.9**	**15.6**
DuPont-RoIC					
NOPLAT margin (%)	6.5	7.0	7.2	7.6	7.9
IC turnover (x)	1.9	2.2	2.6	2.9	3.2
RoIC (%)	**12.3**	**15.6**	**18.4**	**22.0**	**25.1**
Operating metrics					
Core NWC days	24.8	21.8	21.5	21.4	21.3
Total NWC days	**24.8**	**21.8**	**21.5**	**21.4**	**21.3**
Fixed asset turnover	1.9	2.2	2.5	2.8	3.1
Opex-to-revenue (%)	14.2	13.8	13.7	13.6	13.7

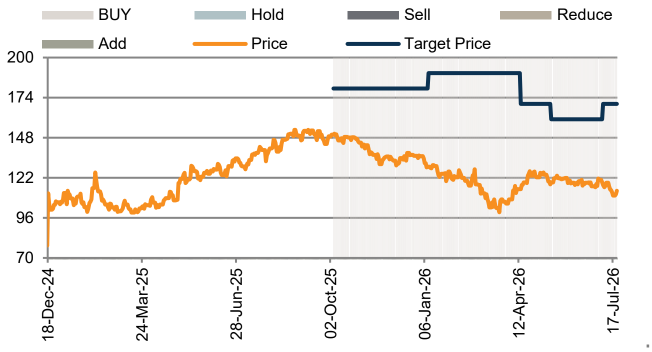
Source: Company, Emkay Research

RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (Rs)	TP (Rs)	Rating	Analyst
07-Jul-26	117	170	Buy	Devanshu Bansal
15-May-26	119	160	Buy	Devanshu Bansal
14-Apr-26	115	170	Buy	Devanshu Bansal
28-Jan-26	120	190	Buy	Devanshu Bansal
10-Jan-26	129	190	Buy	Devanshu Bansal
17-Dec-25	134	180	Buy	Devanshu Bansal
14-Nov-25	137	180	Buy	Devanshu Bansal
07-Oct-25	150	180	Buy	Devanshu Bansal
05-Oct-25	150	180	Buy	Devanshu Bansal

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

GENERAL DISCLOSURE/DISCLAIMER BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Emkay Global Financial Services Limited (CIN-L67120MH1995PLC084899) and its affiliates are a full-service, brokerage, investment banking, investment management and financing group. Emkay Global Financial Services Limited (EGFSL) along with its affiliates are participants in virtually all securities trading markets in India. EGFSL was established in 1995 and is one of India's leading brokerage and distribution house. EGFSL is a corporate trading member of BSE Limited (BSE), National Stock Exchange of India Limited (NSE), MCX Stock Exchange Limited (MCX-SX), Multi Commodity Exchange of India Ltd (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) (hereinafter referred to be as "Stock Exchange(s)"). EGFSL along with its [affiliates] offers the most comprehensive avenues for investments and is engaged in the businesses including stock broking (Institutional and retail), merchant banking, commodity broking, depository participant, portfolio management and services rendered in connection with distribution of primary market issues and financial products like mutual funds, fixed deposits. Details of associates are available on our website i.e. www.emkayglobal.com.

EGFSL is registered as Research Analyst with the Securities and Exchange Board of India ("SEBI") bearing registration Number INH000000354 as per SEBI (Research Analysts) Regulations, 2014. EGFSL hereby declares that it has not defaulted with any Stock Exchange nor its activities were suspended by any Stock Exchange with whom it is registered in last five years. However, SEBI and Stock Exchanges had conducted their routine inspection and based on their observations have issued advice letters or levied minor penalty on EGFSL for certain operational deviations in ordinary/routine course of business. EGFSL has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has its certificate of registration been cancelled by SEBI at any point of time.

EGFSL offers research services to its existing clients as well as prospects. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the clients simultaneously, not all clients may receive this report at the same time. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient.

EGFSL and/or its affiliates may seek investment banking or other business from the company or companies that are the subject of this material. EGFSL may have issued or may issue other reports (on technical or fundamental analysis basis) of the same subject company that are inconsistent with and reach different conclusion from the information, recommendations or information presented in this report or are contrary to those contained in this report. Users of this report may visit www.emkayglobal.com to view all Research Reports of EGFSL. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the research published by any other analyst or by associate entities of EGFSL; our proprietary trading, investment businesses or other associate entities may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest including but not limited to those stated herein. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein. All material presented in this report, unless specifically indicated otherwise, is under copyright to Emkay. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior express written permission of EGFSL . All trademarks, service marks and logos used in this report are trademarks or registered trademarks of EGFSL or its affiliates. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Indian Securities Market. In so far as this report includes current or historic information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

This report has not been reviewed or authorized by any regulatory authority. There is no planned schedule or frequency for updating research report relating to any issuer/subject company.

Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets.

Disclaimer for U.S. persons only: Research report is a product of Emkay Global Financial Services Ltd., under Marco Polo Securities 15a6 chaperone service, which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of Financial Institutions Regulatory Authority (FINRA) or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors. Emkay Global Financial Services Ltd. has entered into a chaperoning agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo"). Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

RESTRICTIONS ON DISTRIBUTION

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. Except otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions. Specifically, this document does not constitute an offer to or solicitation to any U.S. person for the purchase or sale of any financial instrument or as an official confirmation of any transaction to any U.S. person. Unless otherwise stated, this message should not be construed as official confirmation of any transaction. No part of this document may be distributed in Canada or used by private customers in United Kingdom.

ANALYST CERTIFICATION BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL)

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible of the content of this research report, in part or in whole, certifies that he or his associated persons1 may have served as an officer, director or employee of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant). The research analyst(s) primarily responsible for the content of this research report or his associate may have Financial Interests2 in relation to an issuer or a new listing applicant that the analyst reviews. EGFSL has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the EGFSL and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of EGFSL compensation to any specific investment banking function of the EGFSL.

[1] An associated person is defined as (i) who reports directly or indirectly to such a research analyst in connection with the preparation of the reports; or (ii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

[2] Financial Interest is defined as interest that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at the arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.

COMPANY-SPECIFIC / REGULATORY DISCLOSURES BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report-:

1. EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her associate/relative's may have Financial Interest/proprietary positions in the securities recommended in this report as of July 23, 2026
2. EGFSL, and/or Research Analyst does not market make in equity securities of the issuer(s) or company(ies) mentioned in this Report

Disclosure of previous investment recommendation produced:

3. EGFSL may have published other investment recommendations in respect of the same securities / instruments recommended in this research report during the preceding 12 months. Please contact the primary analyst listed in the first page of this report to view previous investment recommendations published by EGFSL in the preceding 12 months.
4. EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's may have material conflict of interest in the securities recommended in this report as of July 23, 2026
5. EGFSL, its affiliates and Research Analyst or his/her associate/relative's may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the July 23, 2026
6. EGFSL or its associates may have managed or co-managed public offering of securities for the subject company in the past twelve months.
7. EGFSL, its affiliates and Research Analyst or his/her associate may have received compensation in whatever form including compensation for investment banking or merchant banking or brokerage services or for products or services other than investment banking or merchant banking or brokerage services from securities recommended in this report (subject company) in the past 12 months.
8. EGFSL, its affiliates and/or and Research Analyst or his/her associate may have received any compensation or other benefits from the subject company or third party in connection with this research report.

Emkay Rating Distribution

Ratings	Expected Return within the next 12-18 months.
BUY	>15% upside
ADD	5-15% upside
REDUCE	5% upside to 15% downside
SELL	>15% downside

Emkay Global Financial Services Ltd.
CIN - L67120MH1995PLC084899
7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India
Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com

OTHER DISCLAIMERS AND DISCLOSURES:

Other disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) -:

EGFSL or its associates may have financial interest in the subject company.

Research Analyst or his/her associate/relative's may have financial interest in the subject company.

EGFSL or its associates and Research Analyst or his/her associate/ relative's may have material conflict of interest in the subject company. The research Analyst or research entity (EGFSL) have not been engaged in market making activity for the subject company.

EGFSL or its associates may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of public appearance or publication of Research Report.

Research Analyst or his/her associate/relatives may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of public appearance or publication of Research Report.

Research Analyst may have served as an officer, director or employee of the subject company.

EGFSL or its affiliates may have received any compensation including for investment banking or merchant banking or brokerage services from the subject company in the past 12 months. . Emkay may have issued or may issue other reports that are inconsistent with and reach different conclusion from the information, recommendations or information presented in this report or are contrary to those contained in this report. Emkay Investors may visit www.emkayglobal.com to view all Research Reports. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the research published by any other analyst or by associate entities of Emkay; our proprietary trading, investment businesses or other associate entities may make investment decisions that are inconsistent with the recommendations expressed herein. EGFSL or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months. EGFSL or its associates may have received any compensation or other benefits from the Subject Company or third party in connection with the research report. EGFSL or its associates may have received compensation from the subject company in the past twelve months. Subject Company may have been client of EGFSL or its affiliates during twelve months preceding the date of distribution of the research report and EGFSL or its affiliates may have co-managed public offering of securities for the subject company in the past twelve months.

Seshadri Kumar Sen

Digitally signed by Seshadri Kumar Sen
Date: 2026.07.23 22:57:22 +05'30'